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**Approved Lender List**

**For Pleasanton Office**

**NMLS #321425**

**Revised Date 02.09.2021**

**NOTES:**

**Compensation Plans:**

**You have selected a compensation plan with Excel Mortgage Services. You cannot make more or less than your selected compensation plan on any loan. You can change your compensation plan once per quarter with Excel Mortgage Services.**

**Early Payoff and Early Default:**

**To avoid reimbursement of origination and or credit given to the borrower, please confirm with each of the lenders their early loan payoff and early loan default waiting period. Please see the dates we have posted on some of the lenders below but also confirm those dates as they can change. This is your responsibility as a loan officer.**

**Correspondent Loans**

**AmeriHome Mortgage Company**

Dawn Frensdorff – Account Executive

Email: dawn.frensdorff@amerihome.com

Direct -858.414.5260

Main - 747-242-3799

client.support@amerihome.com

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195 (Correspondent Loans)

**Caliber Home Loans Broker ID 13831**

Wendy Flynn- Account Executive

Mobile- 415-246-9676

Fax -1-877-593-5287

Email: wendy.flynn@caliberhomeloans.com

[WWW.CALIBERWHOLESALE.COM](http://www.caliberwholesale.com/)

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195 (Correspondent Loans)

\**VA APPROVED*

*Wholesale company lender Paid compensation:* ***FHA DEALS ONLY*** *2.00%*

*Minimum Commission: $2,750. Maximum Commission: $20,000*

**First Guaranty Mortgage Corporation – FGMC (this is a Non-QM lender)**

Alicia Brisbane- Account Executive

949.235.3516 - Cell

alicia.brisbane@fgmc.com

[www.fgmc.com](file:///C%3A%5CUsers%5CShawnacy%27s%20PC%5CAppData%5CLocal%5Cmadison.hisaw%5CDocuments%5CBranding%20Materials%5Cwww.fgmc.com)

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195 (Correspondent Loans)

**FLAGSTAR**

**Emily Johnson-** Account Executive **(Seller ID 46968)**

Cell- 916.730.1282

Customer Support – 866.945.9872

**Emily.Johnson@flagstar.com**

[wholesale.flagstar.com](http://wholesale.flagstar.com/)

*CUSTOMER SERVICE CAN HELP WITH MOST CONCERNS:*

866-945-9872

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195 (Correspondent Loans)

\*VA APPROVED

*Wholesale company lender Paid compensation:* ***FHA DEALS ONLY*** *2.00%*

*Minimum Commission: $1,000. Maximum Commission: $15,000.*

**Penny Mac**

Kevin Toghia- Account Executive

kevin.toghia@pnmac.com

[www.gopennymac.com](http://www.gopennymac.com)

D: 805.225.8146

C: 818.456.3947

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195 (Correspondent Loans) **NO** **FHA LOANS**

**You cannot use this lender if you do not have a log in with the company pricer**

**Refinance loans must be locked at time of registration**

**PRMG Broker ID EXCMTG-000**

Sean Drake– Account Executive

sdrake@PRMG.NET

[www.prmglending.net](http://www.prmglending.net)

O :951-278-0000

D: 916-849-7884

F: 951-547-7178

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195 (Correspondent Loans)

\*VA APPROVED

*Wholesale company lender Paid compensation:* ***FHA DEALS ONLY*** *2.5%*

*Minimum Commission: $3,000, Maximum Commission: $20,000*

**Rocket Pro TPO - Quicken Loans**

Aussy Manuhu-Account Executive

Mobile: (415)726-5226 | Fax: (855) 455-5699

Email:aussymanuhu@quickenloans.com

[www.qlmortgageservices.com](http://www.qlmortgageservices.com/)

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195

Wholesale company lender Paid compensation: **FHA DEALS ONLY** 2.00%

Minimum Commission: $3,000 / Maximum Commission: $20,000

**United Wholesale Mortgage – ID#CA692**

**Neil Dobson –** Account Executive

ndobson@uwm.com

[www.uwmco.com](http://www.uwmco.com)

P: 800-981-8898 x8913

Refer to your L.O. compensation Agreement

Underwriting Fee $1,195 (Correspondent Loans)

\*VA APPROVED

Wholesale company lender Paid compensation: **FHA DEALS ONLY** 2.00%

Minimum Commission: $1,750 / Maximum Commission: $20,000

**Seconds/HELOC’s**

**Spring EQ**

Dori Boxberger- Senior Account Executive

Phone:  480-215-5604

dboxberger@springeq.com

[www.wholesale.springeq.com](https://nam01.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.wholesale.springeq.com&data=02%7C01%7C%7Ca23722a6dbd44a7b735a08d6ccb9e79b%7Ce10751b69dfc4fafb37daa5bdca24fcf%7C0%7C0%7C636921496152066510&sdata=cqAYCL7PxxN%2BDEv%2FrWV%2BVwdaLsbyM%2BlmvLYHAY1zG5M%3D&reserved=0)

**Symmetry Lending**

Stacie Cappadona – Account Executive

Phone: 408-835-1431

Stacie.Cappadona@SymmetryLending.com

**TCF Bank –**

Mitra Herron- Account Executive

mherron@tcfbank.com

C: 424-645-4091

*Please contact the AE for Comp plan directions*

**Reverse Mortgage**

**Finance of America Reverse, LLC**

Brad Byrnes (714) 791-2229

BByrnes@FAReverse.com

**High Tech Lending**

Benjamin Brasier- Account Executive

bbrasier@hightechlending.com 949-468-2626

Cole Lopez- Relationship manager

clopez@hightechlending.com 949-825-5744

2030 Main St. Ste 350

Irvine, CA 92614

**Liberty Home Equity**

Alissa Prieto - Account Executive

Cell- 949-400-2404

alissa.prieto@LibertyHomeEquity.com

[LibertyHomeEquity.com/partner](http://www.libertyhomeequity.com/)

**RMF- Reverse Mortgage Funding**

Dylan Cohen Inside Account Executive

41 Pinelawn Road – 2nd Floor
Melville, NY 11747
(516) 880-5721 Cell
(631) 386-2032 Office
(631) 270-6155 Fax
dcohen@reversefunding.com
www.reversefunding.co

**HARD MONEY LENDERS**

**Athas Capital Group- Investment properties only**

Brandon Zimmer- Account Executive

brandonz@athascapital.com

818.877.4241(Direct)

877.877.1477 x 1104(Toll Free)

**Borrower Paid Only Refer to your compensation plan**

Maximum Compensation 3.00%

 **NON-QM and “Outside the Box” Lenders**

You as an Excel Loan Officer cannot charge the borrower more than 2.50%.  Refer to your L.O. compensation agreement. Most our borrower paid transactions only.

**First Guaranty Mortgage Corporation – FGMC (this is a Non-QM lender)**

Alicia Brisbane- Account Executive

949.235.3516 - Cell

alicia.brisbane@fgmc.com

[www.fgmc.com](file:///C%3A%5CUsers%5CShawnacy%27s%20PC%5CAppData%5CLocal%5Cmadison.hisaw%5CDocuments%5CBranding%20Materials%5Cwww.fgmc.com)

**Refer to your L.O. compensation Agreement**

Underwriting Fee $1,195 (Correspondent Loans)

**Clear Edge Lending**

Ken Halverson – Account Executive

Phone 916-224-2434

Khalverson@ClearEdgeLending.com

[www.ClearEdgeLending.com](http://www.ClearEdgeLending.com)

1.75% Comp Plan

Maximum Commission $12,000

**Angel Oak Home Loan- Broker ID:178929**

**Julie Gregory** -Account Executive

Julie.Gregory@angeloakms.com

[www.angeloakwholesale.com](https://urldefense.proofpoint.com/v2/url?u=http-3A__www.angeloakwholesale.com&d=BQMGaQ&c=2edShaNLCCxkvl73OatCmb97tzWob_MYTzXL7guj3gs&r=szsWnPqP1nOHVLvuupkCmWJSIj0Ivzm0AC_cVPIVptI&m=cH_I-aCmRSZDY7kjQcO1zZ4nQeGd_ZsxDL9zu5QsRdk&s=XO09e-XQsFSY9Qfk49rNu-S-Zg9T4n6Uz_EQk_dT9h8&e=)

925-260-1880- Cell

Borrower Paid: refer to your compensation plan

Lender Paid: 1.75%

Maximum Commission: $15,000

**Athas Capital Group**

Brandon Zimmer- Account Executive

brandonz@athascapital.com

818.877.4241(Direct)

877.877.1477 x 1104(Toll Free)

**Borrower Paid Only Refer to your compensation plan**

Maximum Compensation 3.00%

**Citadel Servicing Corp.**

**Raul Sandoval** *Account Executive*

Office:  (949) 537-2966

Cell:      (909) 210-3983

rauls@citadelservicing.com

[www.citadelservicing.com](http://www.citadelservicing.com)

**Borrower Paid**  Maximum Compensation 2.50% and

**Lender Paid** Refer to your L.O. compensation agreement.

**Coast 2 Coast**

**Bill Daniels- Account Executive**

**Ryan Henderson Cell #949-433-2197**

**714-809-3706- Bill’s Cell**

**714-784-7848- eFax**

**ryan@billtdaniels.com**

[www.coast2coastfundinggroup.com](http://www.coast2coastfundinggroup.com)

**Borrower Paid** Maximum Compensation 2.50%

**Integrity First Specialty Finance**

**Sunny Thiara- Account Executive**

**C-925.750-8103**

**Office- 925-800-3535 ext 1102**

sthiara@iffgspecialtyfinance.com

<https://portal.iffghomeloans.com/ByteWebPortalSite/Account/Login>

**Borrower Paid Only** Maximum Compensation 2.50%

**Oaktree Funding**

Sony Haskins- Account Executive

Direct- 480.568.7586

Cell- 480.343.6542

shaskins@oaktreefunding.com

[http://oaktreewholesale.com](http://oaktreewholesale.com/)

**Borrower Paid and Lender Paid** Maximum Compensation 2.50%

**Quontic bank**

 Account Executive

Office: 408-502-3131

Fax: 888-289-5801

**Borrower Paid only. No Lender Paid** Maximum Compensation 2.00%

**Commercial Loans**

**Athas Capital Group**

Brandon Zimmer- Account Executive

brandonz@athascapital.com

818.877.4241(Direct)

877.877.1477 x 1104(Toll Free)

**Borrower Paid Only Refer to your compensation plan**

Maximum Compensation 3.00%

**Axos Bank**

**Cari Anderson- Account Executive**

Direct: 925.389.4359

Office 858-649-2007

Fax 949-305-3876

canderson@axosbank.com

[www.axosbank.com](http://www.axosbank.com)

2 units and above Investment, Portfolio Residential and Commercial loans

**Credit Vendors**

**Advantage Credit**

**Gordon Gin- Account Executive**

**Gordon@advcredit.com**

Main: 800-670-7993

Direct: 415-712-0257

Cell:  415-637-7777

**Credit Plus, Inc**.

Kimberly Castro – Account Executive

kcastro@creditplus.com

[www.creditplus.com](http://www.creditplus.com)

Main: 800-258-3488

Cell: 925.858.1448

F: 800.258.3287

Technical Support: 800-258-3488