



Date: _____

Re: Loan Application for: _____

PROPERTY: _____

Borrower(s) acknowledgement of Early Payoff Penalty and Early Default Penalty

I (we) the undersigned, have read, understand and approve the following terms:

Excel Mortgage Services is committed to the long term performance of its loans. Excel Mortgage Services, and your loan officer in this transaction, have worked very hard to fund your loan. Excel Mortgage Services receives compensation to fund your loan, this compensation usually comes from either the "lender" or from selling your loan to our purchase investors. Excel Mortgage Services requires that you keep this loan for a minimum of 6 payments, meaning 6 payments from your first payment to the servicer of your loan. "Keeping" your loan for 6 payments, means not paying off the loan by refinance or paying off the loan by any means including selling your home. Many times your first payment will be 30 to 60 days after the funding/closing of your loan. In addition, Excel Mortgage Services requires that you make your payments on time. Excel Mortgage Services further requires that during the first 6 payments you do not default on the loan, which means becoming more than 60 days contractually past due.

Borrower(s) attest:

If I (we) payoff the loan or go into default within the first 6 payments, I (we) understand and agree that Excel Mortgage Services and your loan officer will suffer a substantial financial loss of compensation on this loan. I (we) further understand and agree to pay back any compensation loss due to your payoff or default to Excel Mortgage Services within 10 days after you have received written notice from Excel Mortgage Services. Excel Mortgage Services will provide documentation of the financial loss.

Your loan is scheduled to close on or about _____.

Borrower

Co-Borrower