Excel Realty & Mortgage Approved Lender List For Pleasanton Office

Revised Date 3/31/2014

NOTE: Programs, Account Executives, and Lenders are changing every week. There may be some inconsistencies with this list due to rapid changes in the loan industry. This also includes lender comp plans. Please confirm the lender compensation plans with the Account Executives before submitting a loan.

To avoid reimbursement of origination. Please confirm with each of the lenders as to what their early loan payoff waiting period is. Please see the dates we have posted on some of the lenders below but also confirm those dates as they can change.

LOAN PROCESSING

Nevada County Processing Services, Inc. Jessica Burton 530-273-8218 <u>Jessica@NCProcessingservices.com</u> NMLS #737098 BRE #01896335 Review fee sheet under "Loan Officer Forms"

<u>Clear Choice Credit Corp</u> Gordon Gin- Account Executive gordon@clearchoicecredit.com

(*p*) 415-252-2888
(*f*) 415-252-2822
(*c*) 415-637-7777

<u>Credit Plus, Inc</u>. Brandt Cooper – Account Executive Brandt.cooper@creditplus.com <u>www.creditplus.com</u> P: 800-258-3488 x 1325 F: 800-953-6492 Technical Support: 800-258-3488 Carrington Wholesale Linda Maples (916) 622-0715 cell (949) 534-9474 efax <u>linda.maples@carringtonms.com</u> <u>www.carringtonwholesale.com</u> Lender Paid Compensation 2.00% and \$695. Flat fee Minimum commission-\$2,000. Maximum commission- \$15,000. Early loan payoff: 6 months

Crestline Funding

www.crestlinefunding.com Lender Paid Compensation: 1.5% Minimum Commission: \$3,000 Maximum Commission: \$20,000 Note: Please email Account Executive for rate sheets.

First Cal – Broker ID# 183500

They have no outside AE-Contact Kevin Bailie he is their customer service rep kbailie@firstcal.net www.firstcalwholesale.net P:707-238-3735 F: 866-327-0237 Lender Paid Compensation: 1.75% Minimum Commission: \$2,500. Maximum Commission: \$20,000. *Note: Please email Account Executive for rate sheets.*

First Mortgage Corporation

Nicholas Hanna – Account Executive <u>nhanna@firstmortgage.com</u> <u>www.firstmtgwholesale.com</u> P: 866-777-8827 x111 Steve Hill – Account Executive <u>shill@firstmortgage.com</u> P: 866-777-8827 x107 Lender Paid Compensation: 2.50% *Note: Please email Account Executive for rate sheets.* **FHA APPROVED*

Fremont Bank Bay Area

Ken Owens – Account Executive <u>ken.owens@fremontbank.com</u> <u>www.fremontbank.com</u> C: 408-390-7579 F: 510-512-1860 Lender Paid Compensation: 2% *Note: Please email Account Executive for rate sheets. *FHA APPROVED*

Homebridge Rusty Brumfield | Sr. Account Executive 5 Park Plaza, 10th Floor, Irvine, CA 92614 916-812-8191 (Direct) | <u>866-858-5240</u> (eFax) rbrumfield@homebridge.com www.homebridgewholesale.com Lender Paid Compensation: 1.75% Minimum: \$3,000. Maximum: \$15,000.

Interbank Wholesale Dino Biorac-Account Executive dbiorac@interbankwholesale.com www.interbankwholesale.com C-714-232-6498 P-530-210-7323 F-530-852-0894 Lender Paid Compensation: 1.75% Early loan payoff: 150 days

JMAC Lending – Broker ID# 10600

Anne Nguyen – Account Executive anne@jmaclending.com www.jmaclending.com P: 949-390-2688 x2614 Lender Paid Compensation: 1.375% Minimum Commission: \$3,000 Maximum Commission: \$20,000 Note: Please go to website for rate sheets. password: feb14 (1st three letters of the month we are in/ last two digits of the year we are in) This password changes at the beginning of every month.

Nations Direct Mortgage - Broker ID# 3154

Martin Warren <u>mwarren@myNDM.com</u> <u>www.brokerfha.com</u> P: 949-270-7990 F: 949-270-7642 June 1st. Lender Paid Compensation: 2.5% plus \$500 *Note: Rate sheet found online without a password. *FHA APPROVED*

Pacific Union Financial-Broker ID# 61

Christopher Call – Account Executive <u>chris.call@loanpacific.com</u> <u>www.pacuniondirect.com</u> P: 925-627-2763 F: 925-520-2440 C: 916-208-0770 Lender Paid Compensation: 2.375% Minimum Commission: \$1,200 Maximum Commission: \$15,000 *VA APPROVED

Parkside Lending, Bay Area – Broker ID# 710151390

Dean Doering – Account Executive <u>deand@parksidelending.com</u> <u>www.parksidelending.com</u> C: 415-209-3139 Lender Paid Compensation: 1.75% + \$500. Flat Fee Minimum Commission: \$3,000 Maximum Commission: \$15,000 *Note: Please email Account Executive to be added to daily emails/rate sheets.*

Pinnacle Capital Mortgage

Carol Commiskey – Account Executive carol.commiskey@pcmloan.com www.pcmloan.com C: 925-997-5575 Lender Paid Compensation: 2.20% Minimum Commission: \$2,750 Maximum Commission: \$20,000 Note: Please go to <u>http://www.pcmloan.com/getform.aspx?id=33</u> for rate sheets. *FHA APPROVED

Plaza Home Mortgage Broker ID#210173

www.plazahomemortgage.com Murender Jackson <u>Murender.jackson@plazahomemortgage.com</u> 510-867-5957 Lender Paid Compensation: 1.5% + \$695. Minimum Comp. \$3,000. Max \$20,000. **FHA APPROVED*

PMAC Lending Services Broker ID# B091612

Ron Holland- Account Executive <u>rholland@pmac.com</u> <u>https://www.pmacwholesale.com</u> C: 925-872-8722 F: 909-539-6639 Lender Paid Compensatioin: 1.875%

PMC BanCorp Cheryl Strane - Account Executive <u>cheryl.strane@pmcmtg.com</u> <u>www.pmcmtg.com</u> C: 510.928.1557 Lender Paid Compensation: 2% (Conventional), 2.25% (FHA) *Note: Please email Account Executive for rate sheets. *FHA APPROVED*

PRMG

Mike McCarthy – Account Executive <u>mmcCarthy@PRMG.NET</u> <u>www.prmglending.net</u> Office: 714-835-5080 ext 1873 Direct: 951-547-7129 Lender Paid Compensation: 2.5% Minimum Commission: \$3,000 Maximum Commission: \$20,000 *Note: Please email Account Executive for rate sheets*

Provident Bank Mortgage – Bay Area Broker ID# 5197

Scott Alfstad- Account Executive 916-350-0380 salfstad@myprovident.com www.pbmwholesale.com Lender Paid Compensation: 1.75% + \$650 *Note: Please email Account Executive for rate sheets.* **FHA APPROVED*

Quicken Loans

Aussy Manuhu-Account Executive Mobile: (415)726-5226 | Fax: (855) 455-5699 Email: <u>aussymanuhu@quickenloans.com</u> <u>www.qlmortgageservices.com</u> Lender Paid Compensation: 1.50% + \$695 Flat fee *FHA APPROVED Minimum Commission: \$3,000. Maximum Commission: \$20,000. You will need to go through a training with this lender before they will issue you a login. Please contact the AE directly for this. Selling/Listing agent cannot be the loan officer on the same transaction with this lender.

REMN

Kevin O'Shea Account Executive O:1-866-933-6342 C: 925-726-6355 Koshea@remn.com www.remnwholesale.com Great FHA high balance pricing Lender Paid Compensation 1.75% No max/min**FHA APPROVED*

Rushmore formerly ICON –Broker ID# 20658_001

Tom Wheelan – Account Executive <u>twheelan@iconresidential.com</u> <u>www.iconwholesale.com</u> P: 415-686-2112 F: 415-358-6817 Lender Paid Compensation: 2.00% Minimum Commission: \$2,500. Maximum Commission: \$15,000.

Note: To receive daily rate sheets please sign up at <u>http://www.iconrl.com/twheelan</u>. *FHA APPROVED

Sierra Pacific Mortgage- Broker ID#C0544

Milo Wishart <u>mwishart@spm1.com</u> <u>www.spm1.com</u> C: 925.765-6456 Lender Paid Compensation: 1.5% Minimum Commission: \$3,000 Maximum Commission: \$20,000 *Note: Please email Account Executive for rate sheets.*

Stearns Lending-Broker ID# 3813

Mary Porcari-Account Executive mporcari@stearns.com www.stearns.com C: 408-710-9156 F:866-240-9093 Lender Paid Compensation: 1.75% Minimum Commission \$3,500 Maximum Commission \$15,000 Note: Please go to website for rates. username: fpfnorth-3 password: rates *FHA APPROVED United Wholesale Mortgage –Broker ID#CA692 Steve Steele – Account Executive ssteele@uwm.com <u>www.uwmco.com</u> P: 800-981-8898 x4000 Lender Paid Compensation: 1.75% Minimum Commission: \$1,750. Maximum Commission: \$20,000 Note: Please email Account Executive for rate sheets. *FHA APPROVED

WesLend Financial Corp

Nadia Whitmore- Account Excecutive Nadia.Whitmore@weslend.com www.weslendwholesale.com *P:(925) 698-7733 F:(866) 873-4967* Lender Paid Compensation plan: 1.50% + \$750. *FHA APPROVED No Maximum

We do not have a Lender Paid Compensation Plan set up with the lenders listed below.

Direct Mortgage – Broker ID# 8976 www.directmortgagewholesale.com C: 925-766-5047 Note: Please go to website for rate sheets. DU/LP runs for free

Pacific Bay Lending Priscilla Kang – Account Executive www.pacbaylending.com P: 714-367-5125 x2255 F: 818-255-9933 Note: Please go to website for rate sheets. username: excelr1 password: chris