



**Excel Realty & Mortgage
Approved Lender List
For Pleasanton Office
NMLS #321425**

Revised Date 1.29.2016

NOTE: Programs, Account Executives, and Lenders are changing every week. There may be some inconsistencies with this list due to rapid changes in the loan industry. This also includes lender comp plans. Please confirm the lender compensation plans with the Account Executives before submitting a loan.

To avoid reimbursement of origination. Please confirm with each of the lenders as to what their early loan payoff waiting period is. Please see the dates we have posted on some of the lenders below but also confirm those dates as they can change.

Clear Choice Credit Corp

Gordon Gin- Account Executive

gordon@clearchoicecredit.com

(p) 415-252-2888

(f) 415-252-2822

(c) 415-637-7777

Credit Plus, Inc.

Brandt Cooper – Account Executive

Brandt.cooper@creditplus.com

www.creditplus.com

P: 800-258-3488 x 1325

F: 800-953-6492

Technical Support: 800-258-3488

Banking Line Purchase Investors

Check products and pricing through our Banking channel first, prior to sending loan through our Wholesale channel

Banking Purchase Investors

LenderLive, LLC

Andrew Lion – Account Executive
925-588-5672

Andrew.Lion@LenderLive.com

www.LenderLive.com

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

No Wholesale (No FHA or VA)

Get setup to price your loan through the LenderLive pricer

United Wholesale Mortgage – ID#CA692

Carl Shields – Account Executive

cshields@uwm.com

www.uwmco.com

P: 800-981-8898 x3891

C: 810.964.8608

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

VA APPROVED

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line wholesale loans)** 1.75%

Minimum Commission: \$1,750.

Maximum Commission: \$20,000

Note: Please email Account Executive for rate sheets.

PRMG Broker ID EXCMTG-000

Sean Drake– Account Executive

sdrake@PRMG.NET

www.prmglending.net

O :951-278-0000

D: 916-849-7884

F: 951-547-7178

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

VA APPROVED

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line Wholesale loans)** 2.5%

Minimum Commission: \$3,000

Maximum Commission: \$20,000

*Note: Please email Account Executive for rate sheets *VA APPROVED*

Banking Purchase Investors (Continued)

MB Financial

a division of MB Financial Bank

Kim Jolivette- Account Executive

Mobile: 925-407-6098

efax: 925-407-2824

Client Services: 855-926-2400

Email: kjolivette@mbmortgage.com

MB Website: www.accessmbmortgage.com

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

No Wholesale (No FHA or VA)

Seconds/HELOC's

TCF Bank – Relationship Lending

Kristen Faidley- Account Executive

kfaidley@tcfbank.com

C: 323-351-1946

Please contact the AE for Comp plan directions

Wholesale Broker Loans (Alphabetically, check Banking Line First)

ACC-American Capital Corporation

Christina Lister- christina.lister@amcap.mortgage

Direct 925.639.8979

www.accwholesale.com

Lender Paid Compensation- 1.75%

\$3,000 Minimum No Maximum

Angel Oak Home Loan- Broker ID:178929

Krista Donecker-Account Executive

Krista.Donecker@angeloakhomeloans.com

www.angeloakwholesale.com

C-530.304.4306

Lender Paid Compensation 2.25%

Carrington Wholesale

Rodrigo De Alejandro – Account Executive

Cell: (619) 306-0176

rodrigo.dealejandro@carringtonms.com

www.carringtonwholesale.com

Lender Paid Compensation 2.50% and \$695. Flat fee

No Minimum and Maximum commission- \$22,500.

Early loan payoff: 6 months

Coast 2 Coast

Bill Daniels- Account Executive

714-809-3706-Cell

714-784-7848- eFax

www.billtdaniels.com

Our company compensation plan with Coast 2 Coast is set at 2.25%. You as an Excel Loan Officer must price the loan out at 2.25% at a minimum. Any additional compensation above 2.25% will go to the borrower as credit. You as a loan officer cannot make more or less than 2.25% in total. You must have prior approval from Excel before submitting a loan to this lender.”

Crestline Funding

www.crestlinefunding.com

Lender Paid Compensation: 1.5%

Minimum Commission: \$3,000

Maximum Commission: \$20,000

Note: Please email Account Executive for rate sheets.

Finance of America

Daniel Lam - Account Executive

C: 626-378-6193

dlam@financeofamerica.com

FAMWholesale.com

O: 925-872-8722

F: 909-539-6639

Lender Paid Compensation: 1.880%

First Mortgage Corporation

Nicholas Hanna – Account Executive

nhanna@firstmortgage.com

www.firstmtgwholesale.com

P: 866-777-8827 x111

Steve Hill – Account Executive

shill@firstmortgage.com

P: 866-777-8827 x107

Lender Paid Compensation: 2.50%

Note: Please email Account Executive for rate sheets.

Homebridge

John Afshar | Sr. Account Executive

5 Park Plaza, 10th Floor, Irvine, CA 92614

818-402-8354 (Direct) | jafshar@homebridge.com

www.homebridgewholesale.com lender Paid Compensation: 1.75% Minimum: \$3,000.

Maximum: \$15,000.

Integrity First Specialty Finance

Trina DeHerrera- Account Executive

C-925.457.0168

<https://portal.iffghomeloans.com/ByteWebPortalSite/Account/Login>

Our company compensation plan with Integrity First is set at 2.50%. You as an Excel Loan Officer must price the loan out at 2.50% at a minimum. Any additional compensation above 2.50% will go to the borrower as credit. You as a loan officer cannot make more or less than 2.50% in total. You must fill out an Excel Approval form. As you need to have prior approval from Excel before submitting a loan to this lender."

InterFirst Wholesale

Dino Biorac-Account Executive

dbiorac@interbankwholesale.com

www.interbankwholesale.com

C-714-232-6498

P-530-210-7323

F-530-852-0894

Lender Paid Compensation: 1.75%

Early loan payoff: 150 days

JMAC Lending – Broker ID# 10600

Tom Wei– Account Executive

tom@jmaclending.com

www.jmaclending.com

P: 949.390.2688

D: 510.381.6866

Lender Paid Compensation: 1.25%

Minimum Commission: \$3,000

Maximum Commission: \$15,000

Note: Please go to website for rate sheets. password: feb14 (1st three letters of the month we are in/ last two digits of the year we are in) This password changes at the beginning of every month.

Kinecta Federal Credit Union- Broker ID#1846

Rickey Juarez-Account Executive

Rickey.Juarez@kinecta.org

<https://loankinecton.kinecta.org/brokerportal/login.aspx>

Main: 1-866-855-1990

P-925-321-0500

Lender Paid Compensation: 1.75%

Land Home Financial Services, Inc

Dave Hoffman-Account Executive

Dave.Hoffman@lhfs.com

<https://wholesale.lhfs.com>

C-925.408.1100

Lender Paid Compensation 1.00%

Minimum commission-\$3,000. Maximum Commission- \$15,000.

Motive Lending Broker ID#

Shane Harris-Account Executive

sharris@motive lending.com

www.motive lending.com

D:949.270.7622

C:949.212.0881

Lender Paid Compensation: 2.5%

Nations Direct Mortgage – Broker ID# 3154

Martin Warren

Martin@myNDM.com

P: 949.922.5561

F: 949.270.7642

Lender Paid Compensation: 2.5%

Note: Rate sheet found online without a password.

Pacific Bay Lending

Chris Tom – Account Executive
christom@pacbaylending.com

www.pacbaylending.com

P: 510-750-6808

F: 818-255-9933

Lender compensation plan: 1.75%

Note: Please go to website for rate sheets. username: excelr1 password: chris

Pacific Union Financial-Broker ID# 61

Christopher Call – Account Executive

chris.call@loanpacific.com

www.pacuniondirect.com

P: 925-627-2763

F: 925-520-2440

C: 916-208-0770

Lender Paid Compensation: 2.375%

Minimum Commission: \$1,200 Maximum Commission: \$15,000

Parkside Lending, Bay Area – Broker ID# 710151390

Dean Doering – Account Executive

deand@parksidelending.com

www.parksidelending.com

C: 415-209-3139

Lender Paid Compensation: 1.75% + \$500. Flat Fee

Minimum Commission: \$3,000

Maximum Commission: \$15,000

Note: Please email Account Executive to be added to daily emails/rate sheets.

Plaza Home Mortgage Broker ID#210173

www.plazahomemortgage.com

Murender Jackson

Murender.jackson@plazahomemortgage.com

Office- 408-573-7880

Cell- 510-867-5957

Lender Paid Compensation: 1.5% + \$695. Minimum Comp. \$3,000. Max \$20,000.

PMC BanCorp

Cheryl Strane - Account Executive

cheryl.strane@pmcmtg.com

www.pmcmtg.com

C: 510.928.1557

Lender Paid Compensation: 2% (Conventional), 2.25% (FHA)

Note: Please email Account Executive for rate sheets.

Provident Bank Mortgage – Bay Area Broker ID# 5197

Scott Alfstad- Account Executive

916-350-0380

salfstad@myprovident.com

www.pbmwholesale.com

Lender Paid Compensation: 1.75% + \$650

Note: Please email Account Executive for rate sheets.

Quicken Loans

Aussy Manuhu-Account Executive

Mobile: (415)726-5226 | Fax: (855) 455-5699

Email: aussymanuhu@quickenloans.com

www.glmortgageservices.com

Lender Paid Compensation: 1.50% + \$695 Flat fee

Minimum Commission: \$3,000.

Maximum Commission: \$20,000.

You will need to go through a training with this lender before they will issue you a login. Please contact the AE directly for this.

Selling/Listing agent cannot be the loan officer on the same transaction with this lender.

REMN

Anastasia Svoboda – Account Executive

O:1.866.933.6342

C: 949-423-5714

F:1-866.685.2383

asvoboda@remn.com

www.remnwholesale.com

Great FHA high balance pricing

Lender Paid Compensation 1.75% No max/min

Rushmore formerly ICON –Broker ID# 20658_001

Marcus Rodriguez– Account Executive

mrodriguez@rushmorehl.com

www.iconwholesale.com

P: 949-330-9590

Lender Paid Compensation: 2.00%

Minimum Commission: \$2,500.

Maximum Commission: \$15,000.

Note: To receive daily rate sheets please sign up at <http://www.iconrl.com/twheelan>.

Sierra Pacific Mortgage- Broker ID#C0544

Milo Wishart

mwishart@spm1.com

www.spm1.com

C: 925.765-6456

Lender Paid Compensation: 1.5%

Minimum Commission: \$3,000

Maximum Commission: \$20,000

Note: Please email Account Executive for rate sheets.

Stearns Lending-Broker ID# 3813

Mary Porcari-Account Executive

mporcari@stearns.com

www.stearns.com

C: 408-710-9156

F:866-240-9093

Lender Paid Compensation: 1.75%

Minimum Commission \$3,500

Maximum Commission \$15,000

Note: Please go to website for rates. username: fpfnorth-3 password: rates

United Fidelity Funding Corp

Mike McCarthy- Account Executive

mmccarthy@uffwest.com

www.uffwest.com

D: (949) 625-6076

M: Str

O: (855) 95-EAGLE

Lender Paid Compensation- 2.5%

U.S Bank Home Mortgage- Broker Code XVP

Michael Erickson- Account Executive

michael.erickson@usbank.com

D- 1-360-881-0044

Lender Paid Compensation: 1.375%

For Rates and Guidelines:

usbank.com/brokerloans

WesLend Financial Corp/ Lenox Financial

www.weslendwholesale.com

P:(925) 698-7733

F:(866) 873-4967

Lender Paid Compensation plan: 1.50% + \$750.

No Maximum

Western Bancorp Broker ID# 226975

Karen Saporito - Account Executive

O: 408.578.8700 | C: **925-323-5012**

Ksaporito@westernbancorp.com

www.westernbancorp.com

Lender Paid Compensation: 1.75%

No minimum and no maximum set