



**Approved Lender List
For Pleasanton Office
NMLS #321425**

Revised Date 09-13-2016

NOTE: Programs, Account Executives, and Lenders are changing every week. There may be some inconsistencies with this list due to rapid changes in the loan industry. This also includes lender comp plans. Please confirm the lender compensation plans with the Account Executives before submitting a loan.

To avoid reimbursement of origination. Please confirm with each of the lenders as to what their early loan payoff waiting period is. Please see the dates we have posted on some of the lenders below but also confirm those dates as they can change.

Clear Choice Credit Corp

Gordon Gin- Account Executive

gordon@clearchoicecredit.com

(p) 415-252-2888

(f) 415-252-2822

(c) 415-637-7777

Credit Plus, Inc.

Brandt Cooper – Account Executive

Brandt.cooper@creditplus.com

www.creditplus.com

P: 800-258-3488 x 1325

F: 800-953-6492

Technical Support: 800-258-3488

Banking Line Purchase Investors

Check products and pricing through our Banking channel first, prior to sending loan through our Wholesale channel

Banking Purchase Investors

Caliber Home Loans

Wendy Flynn- Account Executive

Mobile- 415-246-9676

Fax -1-877-593-5287

Email: wendy.flynn@caliberhomeloans.com

WWW.CALIBERWHOLESALE.COM

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line Wholesale loans)** 2.25%

LenderLive, LLC Client ID# 124187

Andrew Lion – Account Executive

925-588-5672

Andrew.Lion@LenderLive.com

www.LenderLive.com

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

No Wholesale (No FHA or VA)

Get setup to price your loan through the LenderLive pricer

MB Financial ID#70340

a division of MB Financial Bank

Kim Jolivette- Account Executive

Mobile: 925-407-6098

efax: 925-407-2824

Client Services: 855-926-2400

Email: kjolivette@mbmortgage.com

MB Website: www.accessmbmortgage.com

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

(No FHA) *VA APPROVED

Banking Purchase Investors (Continued Below)

Banking Purchase Investors (Continued)

PRMG Broker ID EXCMTG-000

Sean Drake– Account Executive

sdrake@PRMG.NET

www.prmglending.net

O :951-278-0000

D: 916-849-7884

F: 951-547-7178

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

VA APPROVED

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line Wholesale loans)** 2.5%

Minimum Commission: \$3,000

Maximum Commission: \$20,000

*Note: Please email Account Executive for rate sheets *VA APPROVED*

PRMG no longer will do JUMBO loans on the Banking side Wholesale only

United Wholesale Mortgage – ID#CA692

CASEY KLINE – Account Executive

ckline@uwm.com

www.uwmco.com

P: 800-981-8898 x3427

C: 586-260-7733- call cell any time after 3:00 pm

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

VA APPROVED

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line wholesale loans)** 1.75%

Minimum Commission: \$1,750.

Maximum Commission: \$20,000

Note: Please email Account Executive for rate sheets.

Seconds/HELOC's

TCF Bank – Relationship Lending

Kristen Faidley- Account Executive

kfaidley@tcfbank.com

C: 323-351-1946

Please contact the AE for Comp plan directions

Hard Money and “Outside the Box” Lenders

Angel Oak Home Loan- Broker ID:178929

Krista Donecker-Account Executive

Krista.Donecker@angeloakhomeloans.com

www.angeloakwholesale.com

C-530.304.4306

Borrower Paid Only Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You **must** have prior approval from Excel before submitting a loan to this lender.

Citadel Servicing Corp.

Raul Sandoval Account Executive

Office: (949) 537-2966

Cell: (909) 210-3983

rauls@citadelservicing.com

www.citadelservicing.com

This is a hard money lender

Borrower Paid Only Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You **must** have prior approval from Excel before submitting a loan to this lender.

Coast 2 Coast

Bill Daniels- Account Executive

Ryan Henderson Cell #949-433-2197

714-809-3706- Bill's Cell

714-784-7848- eFax

ryan@billtdaniels.com

www.coast2coastfundinggroup.com

Borrower Paid Only Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You **must** have prior approval from Excel before submitting a loan to this lender.

Integrity First Specialty Finance

Trina DeHerrera- Account Executive

C-925.457.0168

<https://portal.iffghomeloans.com/ByteWebPortalSite/Account/Login>

Borrower Paid Only Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You must have prior approval from Excel before submitting a loan to this lender.

Wholesale Broker Loans (Alphabetically, check Banking Line First)

Carrington Wholesale

Rodrigo De Alejandro – Account Executive

Cell: (619) 306-0176

rodrigo.dealejandro@carringtonms.com

www.carringtonwholesale.com

Lender Paid Compensation 2.00% and \$695. Flat fee

No Minimum and Maximum commission- \$22,500.

Early loan payoff: 6 months

Finance of America

Daniel Lam - Account Executive

C: 626-378-6193

diam@financeofamerica.com

FAMWholesale.com

O: 925-872-8722

F: 909-539-6639

Lender Paid Compensation: 1.880%

InterFirst Wholesale

Dino Biorac-Account Executive

dbiorac@interfirst.com

www.InterFirst.com

[C-714-232-6498](tel:7142326498)

[P-530-210-7323](tel:5302107323)

[F-530-852-0894](tel:5308520894)

Lender Paid Compensation: 1.75%

Early loan payoff: 150 days

JMAC Lending – Broker ID# 10600

Tom Wei– Account Executive

tom@jmacclending.com

www.jmacclending.com

P: 949.390.2688

D: 510.381.6866

Lender Paid Compensation: 1.25%

Minimum Commission: \$3,000

Maximum Commission: \$15,000

Note: Please go to website for rate sheets. password: feb14 (1st three letters of the month we are in/ last two digits of the year we are in) This password changes at the beginning of every month.

Motive Lending Broker ID#

Shane Harris-Account Executive

sharris@motive.lending.com

www.motive.lending.com

D:949.270.7622

C:949.212.0881

Lender Paid Compensation: 2.5%

Early loan payoff: 6 months of first payment date (so really 7+ months)

Nations Direct Mortgage – Broker ID# 3154

Greg Vaughn- Account Executive

gvaughn@myndm.com

P: 415.694.9405

F: 949.270.7642

Lender Paid Compensation: 2.5%

Note: Rate sheet found online without a password.

Early loan payoff: 6 months of first payment date (so really 7+ months)

Pacific Union Financial-Broker ID# 61

Christopher Call – Account Executive

chris.call@loanpacific.com

www.pacuniondirect.com

www.PacificUnionFinancial.com

P: 925-627-2763

F: 925-520-2440

C: 916-208-0770

Lender Paid Compensation: 2.375%

Minimum Commission: \$1,200 Maximum Commission: \$15,000

Parkside Lending, Bay Area – Broker ID# 710151390

Dean Doering – Account Executive

deand@parksidelending.com

www.parksidelending.com

C: 415-209-3139

Lender Paid Compensation: 1.75% + \$500. Flat Fee

Minimum Commission: \$3,000

Maximum Commission: \$15,000

Note: Please email Account Executive to be added to daily emails/rate sheets.

Plaza Home Mortgage Broker ID#210173

www.plazahomemortgage.com

Murender Jackson

Murender.jackson@plazahomemortgage.com

Office- 408-573-7880

Cell- 510-867-5957

Lender Paid Compensation: 1.5% + \$695. Minimum Comp. \$3,000. Max \$20,000.

Provident Bank Mortgage – Bay Area Broker ID# 5197

Scott Alfstad- Account Executive

916-350-0380

salfstad@myprovident.com

www.pbmwholesale.com

Lender Paid Compensation: 1.75% + \$650

Note: Please email Account Executive for rate sheets.

Quicken Loans

Aussy Manuhu-Account Executive

Mobile: (415)726-5226 | Fax: (855) 455-5699

Email: aussymanuhu@quickenloans.com

www.glmortgageservices.com

Lender Paid Compensation: 1.50% + \$695 Flat fee

Minimum Commission: \$3,000.

Maximum Commission: \$20,000.

You will need to go through a training with this lender before they will issue you a login. Please contact the AE directly for this.

Selling/Listing agent cannot be the loan officer on the same transaction with this lender.

REMN

Anastasia Svoboda – Account Executive

O:1.866.933.6342

C: 949-423-5714

F:1-866.685.2383

asvoboda@remn.com

www.remnwholesale.com

Great FHA high balance pricing

Lender Paid Compensation 1.75% No max/min

Sierra Pacific Mortgage- Broker ID#C0544

Milo Wishart

mwishart@spm1.com

www.spm1.com

C: 925.765-6456

Lender Paid Compensation: 1.5%

Minimum Commission: \$3,000

Maximum Commission: \$20,000

Note: Please email Account Executive for rate sheets.

Stearns Lending-Broker ID# 3813

Mary Porcari-Account Executive

mporcari@stearns.com

www.stearns.com

C: 408-710-9156

F:866-240-9093

Lender Paid Compensation: 1.75%

Minimum Commission \$3,500

Maximum Commission \$15,000

Note: Please go to website for rates. username: fpfnorth-3 password: rates

United Fidelity Funding Corp

Mike McCarthy- Account Executive

mmccarthy@uffwest.com

www.uffwest.com

D: (949) 625-6076

M: Str

O: (855) 95-EAGLE

Lender Paid Compensation- 2.5%

U.S Bank Home Mortgage- Broker Code XVP

Michael Erickson- Account Executive

michael.erickson@usbank.com

D- 1-360-881-0044

Lender Paid Compensation: 1.50%

For Rates and Guidelines:

usbank.com/brokerloans

Western Bancorp Broker ID# 226975

Karen Saporito - Account Executive

O: 408.578.8700 | C: 925-323-5012

Ksaporito@westernbancorp.com
www.westernbancorp.com

Lender Paid Compensation: 1.75%

No minimum and no maximum set