



**Approved Lender List  
For Pleasanton Office  
NMLS #321425**

**Revised Date 08.1.2016**

**NOTE: Programs, Account Executives, and Lenders are changing every week. There may be some inconsistencies with this list due to rapid changes in the loan industry. This also includes lender comp plans. Please confirm the lender compensation plans with the Account Executives before submitting a loan.**

**To avoid reimbursement of origination. Please confirm with each of the lenders as to what their early loan payoff waiting period is. Please see the dates we have posted on some of the lenders below but also confirm those dates as they can change.**

**Clear Choice Credit Corp**

**Gordon Gin- Account Executive**

**[gordon@clearchoicecredit.com](mailto:gordon@clearchoicecredit.com)**

*(p) 415-252-2888*

*(f) 415-252-2822*

*(c) 415-637-7777*

**Credit Plus, Inc.**

**Brandt Cooper – Account Executive**

**Brandt.cooper@creditplus.com**

**[www.creditplus.com](http://www.creditplus.com)**

**P: 800-258-3488 x 1325**

**F: 800-953-6492**

**Technical Support: 800-258-3488**

**Banking Line Purchase Investors**

**Check products and pricing through our Banking channel first, prior to sending loan through our Wholesale channel**

## **Banking Purchase Investors**

### **Caliber Home Loans**

Wendy Flynn- Account Executive

Mobile- 415-246-9676

Fax -1-877-593-5287

Email: [wendy.flynn@caliberhomeloans.com](mailto:wendy.flynn@caliberhomeloans.com)

WWW.CALIBERWHOLESALE.COM

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line Wholesale loans)** 2.25%

### **LenderLive, LLC Client ID# 124187**

Andrew Lion – Account Executive

925-588-5672

[Andrew.Lion@LenderLive.com](mailto:Andrew.Lion@LenderLive.com)

[www.LenderLive.com](http://www.LenderLive.com)

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

**No Wholesale (No FHA or VA)**

Get setup to price your loan through the LenderLive pricer

### **MB Financial ID#70340**

#### **a division of MB Financial Bank**

Kim Jolivet- Account Executive

Mobile: 925-407-6098

efax: 925-407-2824

Client Services: 855-926-2400

Email: [kjolivet@mbmortgage.com](mailto:kjolivet@mbmortgage.com)

MB Website: [www.accessmbmortgage.com](http://www.accessmbmortgage.com)

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

**No Wholesale (No FHA or VA)**

**Banking Purchase Investors (Continued Below)**

## Banking Purchase Investors (Continued)

### **PRMG Broker ID EXCMTG-000**

Sean Drake– Account Executive

[sdrake@PRMG.NET](mailto:sdrake@PRMG.NET)

[www.prmglending.net](http://www.prmglending.net)

O :951-278-0000

D: 916-849-7884

F: 951-547-7178

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

VA APPROVED

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line Wholesale loans)** 2.5%

Minimum Commission: \$3,000

Maximum Commission: \$20,000

*Note: Please email Account Executive for rate sheets \*VA APPROVED*

### **United Wholesale Mortgage – ID#CA692**

**CASEY KLINE** – Account Executive

[ckline@uwm.com](mailto:ckline@uwm.com)

[www.uwmco.com](http://www.uwmco.com)

P: 800-981-8898 x3427

C: 586-260-7733- call cell any time after 3:00 pm

Refer to your L.O. compensation Agreement

Underwriting Fee \$1,195

VA APPROVED

Company Lender Paid Compensation: On **FHA DEALS ONLY (non-banking line wholesale loans)** 1.75%

Minimum Commission: \$1,750.

Maximum Commission: \$20,000

*Note: Please email Account Executive for rate sheets.*

## **Seconds/HELOC's**

### **TCF Bank – Relationship Lending**

Kristen Faidley- Account Executive

[kfaidley@tcfbank.com](mailto:kfaidley@tcfbank.com)

C: 323-351-1946

Please contact the AE for Comp plan directions

## **Hard Money and “Outside the Box” Lenders**

### **Angel Oak Home Loan- Broker ID:178929**

**Krista Donecker-Account Executive**

[Krista.Donecker@angeloakhomeloans.com](mailto:Krista.Donecker@angeloakhomeloans.com)

[www.angeloakwholesale.com](http://www.angeloakwholesale.com)

C-530.304.4306

**Borrower Paid Only** Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You **must** have prior approval from Excel before submitting a loan to this lender.

### **Citadel Servicing Corp.**

**Raul Sandoval Account Executive**

Office: (949) 537-2966

Cell: (909) 210-3983

[rauls@citadelservicing.com](mailto:rauls@citadelservicing.com)

[www.citadelservicing.com](http://www.citadelservicing.com)

This is a hard money lender

**Borrower Paid Only** Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You **must** have prior approval from Excel before submitting a loan to this lender.

### **Coast 2 Coast**

**Bill Daniels- Account Executive**

**Ryan Henderson Cell #949-433-2197**

**714-809-3706- Bill's Cell**

**714-784-7848- eFax**

**[ryan@billtdaniels.com](mailto:ryan@billtdaniels.com)**

[www.coast2coastfundinggroup.com](http://www.coast2coastfundinggroup.com)

**Borrower Paid Only** Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You **must** have prior approval from Excel before submitting a loan to this lender.

### **Integrity First Specialty Finance**

**Trina DeHerrera- Account Executive**

**C-925.457.0168**

<https://portal.iffghomeloans.com/ByteWebPortalSite/Account/Login>

**Borrower Paid Only** Maximum Compensation 2.25%

You as an Excel Loan Officer cannot charge the borrower more than 2.25%. Refer to your L.O. compensation agreement. You **must** have prior approval from Excel before submitting a loan to this lender.

## **Wholesale Broker Loans (Alphabetically, check Banking Line First)**

### **Carrington Wholesale**

**Rodrigo De Alejandro – Account Executive**

**Cell: (619) 306-0176**

**[rodrigo.dealejandro@carringtonms.com](mailto:rodrigo.dealejandro@carringtonms.com)**

**[www.carringtonwholesale.com](http://www.carringtonwholesale.com)**

**Lender Paid Compensation 2.00% and \$695. Flat fee**

**No Minimum and Maximum commission- \$22,500.**

**Early loan payoff: 6 months**

### **Finance of America**

Daniel Lam - Account Executive

**C: 626-378-6193**

**[dlam@financeofamerica.com](mailto:dlam@financeofamerica.com)**

**[FAMWholesale.com](http://FAMWholesale.com)**

**O: 925-872-8722**

**F: 909-539-6639**

**Lender Paid Compensation: 1.880%**

### **InterFirst Wholesale**

**Dino Biorac-Account Executive**

**[dbiorac@interfirst.com](mailto:dbiorac@interfirst.com)**

**[www.InterFirst.com](http://www.InterFirst.com)**

**[C-714-232-6498](tel:7142326498)**

**[P-530-210-7323](tel:5302107323)**

**[F-530-852-0894](tel:5308520894)**

**Lender Paid Compensation: 1.75%**

**Early loan payoff: 150 days**

### **JMAC Lending – Broker ID# 10600**

Tom Wei– Account Executive

**[tom@jmaclending.com](mailto:tom@jmaclending.com)**

**[www.jmaclending.com](http://www.jmaclending.com)**

**P: 949.390.2688**

**D: 510.381.6866**

**Lender Paid Compensation: 1.25%**

**Minimum Commission: \$3,000**

**Maximum Commission: \$15,000**

***Note:** Please go to website for rate sheets. **password:** feb14 (1<sup>st</sup> three letters of the month we are in/ last two digits of the year we are in) This password changes at the beginning of every month.*

**Motive Lending Broker ID#**

Shane Harris-Account Executive

[sharris@motivelending.com](mailto:sharris@motivelending.com)

[www.motivelending.com](http://www.motivelending.com)

D:949.270.7622

C:949.212.0881

Lender Paid Compensation: 2.5%

**Early loan payoff: 6 months of first payment date (so really 7+ months)**

**Nations Direct Mortgage – Broker ID# 3154**

Greg Vaughn- Account Executive

[gvaughn@myndm.com](mailto:gvaughn@myndm.com)

P: 415.694.9405

F: 949.270.7642

Lender Paid Compensation: 2.5%

*Note: Rate sheet found online without a password.*

**Early loan payoff: 6 months of first payment date (so really 7+ months)**

**Pacific Union Financial-Broker ID# 61**

Christopher Call – Account Executive

[chris.call@loanpacific.com](mailto:chris.call@loanpacific.com)

[www.pacuniondirect.com](http://www.pacuniondirect.com)

[www.PacificUnionFinancial.com](http://www.PacificUnionFinancial.com)

P: 925-627-2763

F: 925-520-2440

C: 916-208-0770

Lender Paid Compensation: 2.375%

Minimum Commission: \$1,200 Maximum Commission: \$15,000

**Parkside Lending, Bay Area – Broker ID# 710151390**

Dean Doering – Account Executive

[deand@parksidelending.com](mailto:deand@parksidelending.com)

[www.parksidelending.com](http://www.parksidelending.com)

C: 415-209-3139

Lender Paid Compensation: 1.75% + \$500. Flat Fee

Minimum Commission: \$3,000

Maximum Commission: \$15,000

*Note: Please email Account Executive to be added to daily emails/rate sheets.*

**Plaza Home Mortgage Broker ID#210173**

[www.plazahomemortgage.com](http://www.plazahomemortgage.com)

Murender Jackson

[Murender.jackson@plazahomemortgage.com](mailto:Murender.jackson@plazahomemortgage.com)

**Office- 408-573-7880**

**Cell- 510-867-5957**

Lender Paid Compensation: 1.5% + \$695. Minimum Comp. \$3,000. Max \$20,000.

**Provident Bank Mortgage – Bay Area Broker ID# 5197**

Scott Alfstad- Account Executive

916-350-0380

[salfstad@myprovident.com](mailto:salfstad@myprovident.com)

[www.pbmwholesale.com](http://www.pbmwholesale.com)

Lender Paid Compensation: 1.75% + \$650

*Note: Please email Account Executive for rate sheets.*

**Quicken Loans**

Aussy Manuhu-Account Executive

Mobile: (415)726-5226 | Fax: (855) 455-5699

Email: [aussymanuhu@quickenloans.com](mailto:aussymanuhu@quickenloans.com)

[www.glmortgageservices.com](http://www.glmortgageservices.com)

Lender Paid Compensation: 1.50% + \$695 Flat fee

Minimum Commission: \$3,000.

Maximum Commission: \$20,000.

You will need to go through a training with this lender before they will issue you a login. Please contact the AE directly for this.

Selling/Listing agent cannot be the loan officer on the same transaction with this lender.

**REMN**

Anastasia Svoboda – Account Executive

O:1.866.933.6342

C: 949-423-5714

F:1-866.685.2383

[asvoboda@remn.com](mailto:asvoboda@remn.com)

[www.remnwholesale.com](http://www.remnwholesale.com)

Great FHA high balance pricing

Lender Paid Compensation 1.75% No max/min

**Sierra Pacific Mortgage- Broker ID#C0544**

Milo Wishart

[mwishart@spm1.com](mailto:mwishart@spm1.com)

[www.spm1.com](http://www.spm1.com)

C: 925.765-6456

Lender Paid Compensation: 1.5%

Minimum Commission: \$3,000

Maximum Commission: \$20,000

*Note: Please email Account Executive for rate sheets.*

**Stearns Lending-Broker ID# 3813**

Mary Porcari-Account Executive

[mporcari@stearns.com](mailto:mporcari@stearns.com)

[www.stearns.com](http://www.stearns.com)

C: 408-710-9156

F:866-240-9093

Lender Paid Compensation: 1.75%

Minimum Commission \$3,500

Maximum Commission \$15,000

*Note: Please go to website for rates. username: fpfnorth-3 password: rates*

**United Fidelity Funding Corp**

Mike McCarthy- Account Executive

[mmccarthy@uffwest.com](mailto:mmccarthy@uffwest.com)

[www.uffwest.com](http://www.uffwest.com)

**D:** (949) 625-6076

**M:** Str

**O:** (855) 95-EAGLE

Lender Paid Compensation- 2.5%

**U.S Bank Home Mortgage- Broker Code XVP**

Michael Erickson- Account Executive

[michael.erickson@usbank.com](mailto:michael.erickson@usbank.com)

D- 1-360-881-0044

Lender Paid Compensation: 1.50%

For Rates and Guidelines:

[usbank.com/brokerloans](http://usbank.com/brokerloans)

**Western Bancorp Broker ID# 226975**

**Karen Saporito** - Account Executive

O: 408.578.8700 | C: **925-323-5012**

[Ksaporito@westernbancorp.com](mailto:Ksaporito@westernbancorp.com)

[www.westernbancorp.com](http://www.westernbancorp.com)

**Lender Paid Compensation: 1.75%**



No minimum and no maximum set